



KAZAKH INVEST

NATIONAL COMPANY

INVEST IN KAZAKHSTAN

TOP 10 INVESTOR COUNTRIES

(Over the last decade, 2013-IH 2023)



NETHERLANDS

(\$71.2 B)



BELGIUM

(\$10.2 B)



USA

(\$39.4 B)



FRANCE

(\$9.2 B)



SWITZERLAND

(\$25.6 B)



UK

(\$7.4 B)



CHINA

(\$15.3 B)



SOUTH KOREA

(\$6.4 B)



RUSSIA

(\$14.2 B)



GERMANY

(\$3.8 B)

UNCTAD WORLD INVESTMENT REPORT 2023



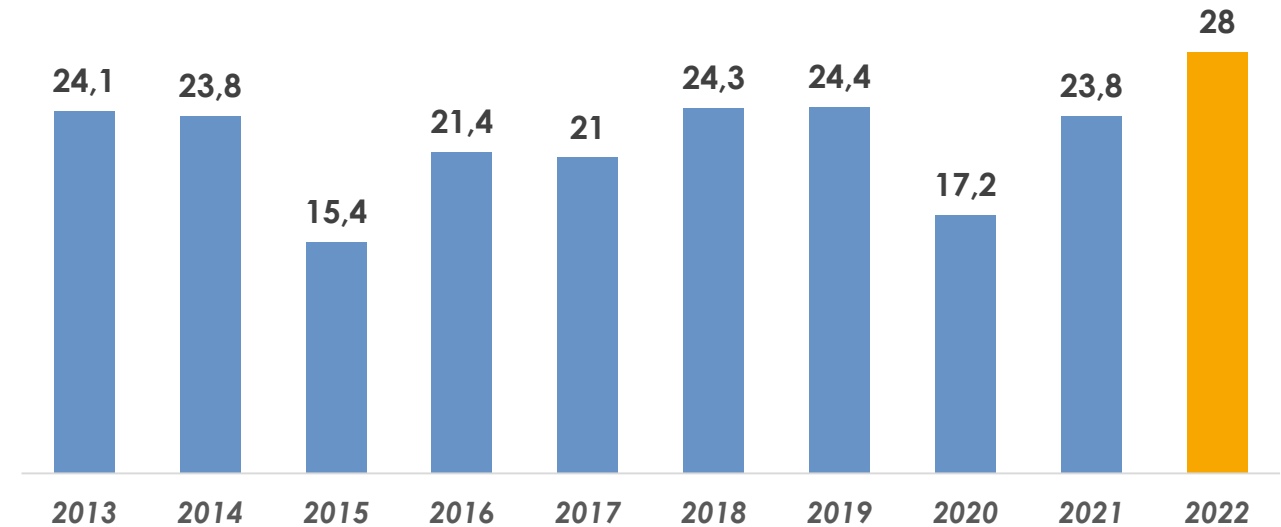
BY FDI IN CENTRAL ASIA (61%)

BY FDI AMONG POST-SOVIET COUNTRIES

BY FDI AMONG DEVELOPING LANDLOCKED COUNTRIES

GLOBAL FDI INFLOW TO KAZAKHSTAN

\$B



FDI VOLUME

\$431B

(since 1991)

GDP

\$225B

(in 2022)

GDP PER CAPITA

\$11.5K

(in 2022)

TRADE TURNOVER

\$135.5B

(in 2022)

OUR MAJOR INVESTORS



CLAAS



 Air Liquide



ALSTOM



INOKS
CAPITAL



STADLER



Honeywell




THE LINDE GROUP



中信股份
CITIC Limited



ExxonMobil



posco



Marubeni



SCANIA



PCM
keep it moving

RioTinto



GLENCORE



Territory

2.7M km²
9th largest in the world



Diverse Population

~20M people



Largest economy in Central Asia

(61% of share)



Region's highest GDP per capita

Upper-middle income



International Reserves

\$94B,
National Fund \$59.8B,
FX Reserves \$34.5B



Multilateral Policy

*Member of UN, WTO,
OSCE, OIC, EAEU, OTS,
SCO*



Favorable Tax Regime

*Treaties to avoid
Double taxation
with 55 countries*



Investors' Protection

*Bilateral Investment
Protection Treaties with
49 countries
and 1 multilateral
investment treats*

THE MIDDLE CORRIDOR

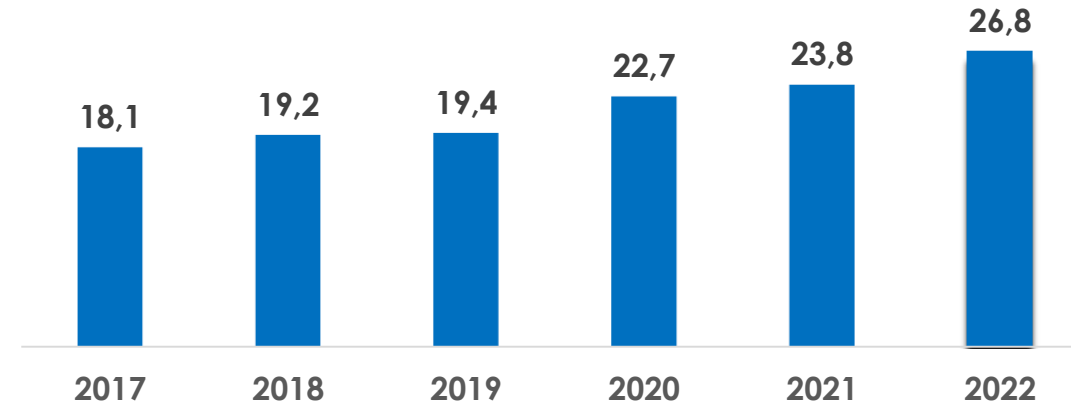


- China-EU-China
- Middle Corridor
- China-CA-China
- China-Iran-China

\$35B

invested in the transport industry
over the last 15 years

Total volume of cargo transit, M tons



5 transit corridors
17K km railways
135K freight wagons
27 interstate checkpoints



8 transit corridors
95K km roads
80% of the volume of
transported goods



2 sea ports (Aktau, Kuryk)
Capacity 27M tons
Cargo storage & terminal
Container handling



18 international airports
13 «open sky airports»

REASON 2: ABUNDANT NATURAL RESOURCES

MINERAL RESOURCES

CONCEPTUAL INNOVATIONS OF THE NEW CODE

Member of the
CRIRSCO

Subsoil and Subsoil
Use Code

EITI standard

- THE «FIRST COME, FIRST SERVED» PRINCIPLE ON THE COMPETITIVE BASE
- OPEN ACCESS TO GEOLOGICAL INFORMATION
- REDUCTION OF ADMINISTRATIVE BARRIERS
- PROVIDING STABILITY GUARANTEES
- ENSURING THE FUNCTIONING OF THE JUNIOR COMPANY MARKET AND OPPORTUNITIES TO RAISE CAPITAL
- THE NEW CODE IS FULLY CONSISTENT WITH THE BEST GLOBAL PRACTICE

 **99** elements

70 investigated

60 mined

16
rear metals & rear-
earth minerals mined

KAZAKHSTAN'S GLOBAL RANKS

Reserves

Production

1	Chromium	2
2	Uranium	1
2	Barite	4
4	Rhenium	7
6	Zinc	11
7	Lead	12
8	Manganese	14
9	Coal	8
9	Bauxite	11
11	Copper	10
11	Iron ore	15
12	Oil	11
13	Gold	6
14	Natural gas	17

RENEWABLE ENERGY SOURCES



Wind power

1 820 mln MWh / year



Hydropower

62 mln MWh / year



Geothermal waters

4.3 GW



Solar energy

2.5 mln MWh / year

REASON 3: BUSINESS-FRIENDLY ENVIRONMENT

 S&P Global
Ratings

BBB-/A-3 «Stable»
Sovereign credit rating



**#28 in Global
E-Government Development Index**
#1 among CIS



**#37 in the World
Competitiveness Index**
#1 among CIS



Associated member



**#5 among developing countries
by international investment in
renewables, 2015-2022**



#53 in the World ESG Index
#1 among CIS



DIALOGUE PLATFORMS

PRESIDENT

Foreign Investors' Council
on strategic issues

PRIME MINISTER

Investment Council
on operation issues

**Council on improvement
investment climate**
on systematic issues

Investment Ombudsman
*protection of the rights and interests of
investors*



REASON 3: BUSINESS-FRIENDLY ENVIRONMENT: ASTANA INTERNATIONAL FINANCIAL CENTRE



+2000 companies registered
from 75 countries



INDEPENDENT JUDICIAL SYSTEM

ENGLISH COMMON LAW
64 cases resolved

ONLINE DISPUTE RESOLUTION VIA E-JUSTICE SYSTEM

SPECIAL TAX AND CURRENCY REGIME

TAX EXEMPTION UNTIL 2066

ASTANA INTERNATIONAL EXCHANGE (AIX)

SPECIAL LABOUR AND VISA REGIMES

WORLD CLASS REGULATION STANDARDS

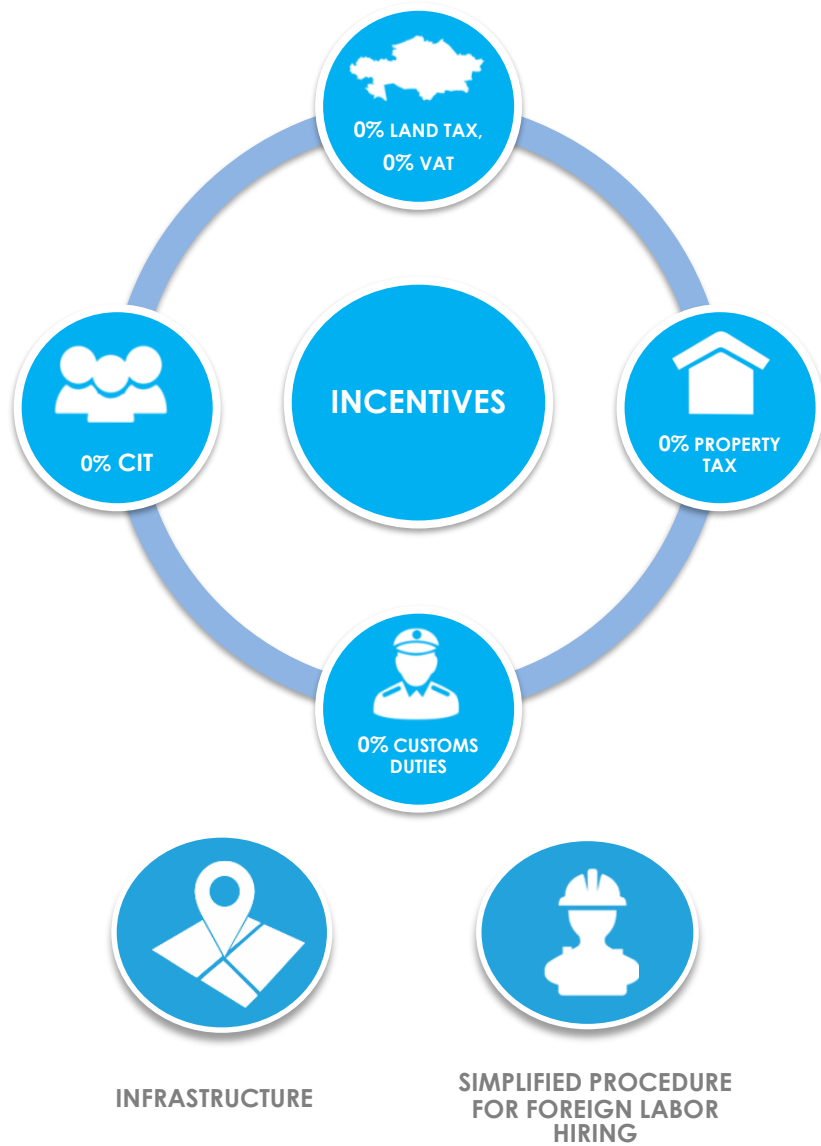
415 arbitral decisions

MEDIATION SERVICES

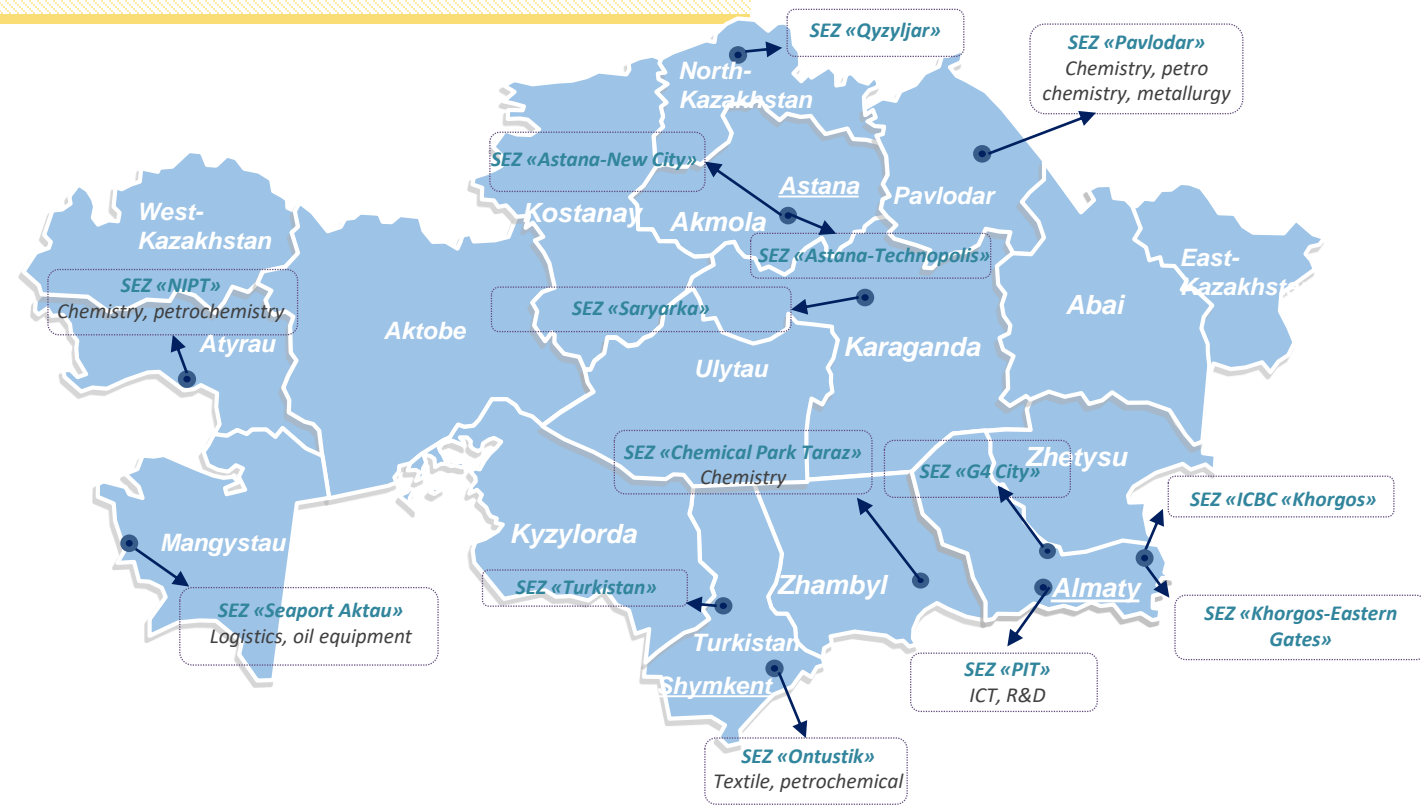
1695 agreements

FINAL AWARD WITHIN 6 MONTHS

REASON 4: COMPREHENSIVE STATE SUPPORT



14 Special Economic Zones



35 Industrial Zones

REASON 5: VAST OPPORTUNITIES ACROSS VARIOUS INDUSTRIES



Agribusiness
67 projects



Mining and Metallurgy
48 projects



Chemical and Petrochemical Industry
24 projects



Healthcare and Pharmaceuticals
14 projects



Machinery manufacturing
13 projects



Construction materials
9 projects



Tourism
9 projects



Others
23 projects

OVER 200 INVESTMENT PROPOSALS BY KAZAKH INVEST

ULTIMATE INVESTMENT GUIDE IN KAZAKHSTAN



ONE - STOP SHOP

FOR INVESTORS IN KAZAKHSTAN



**COMPREHENSIVE SUPPORT
AT ALL STAGES OF PROJECT
IMPLEMENTATION**



**PREPARATION OF INVESTMENT
PROPOSALS, BUSINESS
MATCH-MAKING**

**BUSINESS PLAN, FINANCIAL
MODEL**




**PROMINENT EXPERTS
WITH LOCAL KNOWLEDGE
AND INDUSTRY EXPERTISE**



**NETWORK OF REPRESENTATIVES
ABROAD AND IN ALL REGIONS
OF KAZAKHSTAN**

BILATERAL INVESTMENT COOPERATION BETWEEN KAZAKHSTAN AND THE CZECH REPUBLIC



 **TOTAL NUMBER OF PROJECTS** ➔ **10 PROJECTS** ➔ **\$25 MLN**

 **ONGOING PROJECTS** ➔ **2 PROJECTS**

 **PROSPECTIVE PROJECTS** ➔ **8 PROJECTS**

Machinery Defense industry
Healthcare Agribusiness

OUR INVESTORS



PRIMOCO UAV



GROW YOUR BUSINESS
INVEST IN KAZAKHSTAN

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